

Curriculum vitae

Number of pages it contains: 30

Name and surname: Juan A. Sanchis Llopis

Date: 29-10-2022

Signature:

- The undersigned declares that the information in this curriculum vitae is true, and will assume, otherwise, the responsibilities that may arise from the inaccuracies contained therein.
- This curriculum does not exclude that in the evaluation process you will be required to expand the information contained herein.

PERSONAL INFORMATION

SURNAMES: SANCHIS LLOPIS

NAME: JUAN ALBERTO

ID NUMBER: 20417280L

DATE OF BIRTH: 24/06/1967

PHONE NUMBER:

PERSONAL ADDRESS: CL/ AUSIAS MARCH, N.38

CITY: Genovés

POSTAL CODE: 46894 **NUMBER OF EMPLOYEE:** 2041728024 A050

CURRENT PROFESSIONAL STATUS

ORGANIZATION: Universitat de València

FACULTY, SCHOOL OR INSTITUTE: FACULTAT D'ECONOMIA

DEPT./SECT./STR. UNIT: ERI COMPORTAMENT ECONÒMIC-SOCIAL (ERI CES)

POSTAL ADDRESS: Avda. dels Tarongers, s/n (Valencia - 46022)

PHONE NUMBER (Add number and extension): 96 3828349 ext. 28349

E-MAIL: juan.a.sanchis@uv.es

SPECIALIZATION (UNESCO CODES): 530200 - Econometrics / 530900 – Industrial Organization and Government policies / 530802 – Consumer behaviour

PROFESSIONAL CATEGORY AND STARTING DATE: CATEDRÁTICO DE UNIVERSIDAD -
12/09/2018

ADMINISTRATIVE STATUS

☒ STAFF

- CONTRACT

DEDICATION:

- SCHOLARSHIP HOLDER ☒ a) FULL TIME

- TEMPORARY

- b) PART TIME

Scholarship holder

Calls for proposals rules

Adjudication rules

Starting date of scholarship

Date Scholarship finalization

Scholarship holder

Others

ACADEMIC TRAINING

University Degree

Degree in Economics

Centre

Universitat de València

Date

30/06/1991

Master in Economics

University College London

30/09/1995

Doctorate

Household demand behaviour

Centre

University College London

Date

30/06/2000

Finish date of Ph.D. studies 30/06/2000**centre****Number of got credits****Date**

PREVIOUS SCIENTIFIC AND/OR TEACHING ACTIVITIES

<u>Activity</u>	<u>centre/Institution</u>	<u>Dates</u>
Prof. Ayudante de Escuela	Universitat de València	22/10/1991 - 30/09/1996
Prof. Ayudante Facultad 1	Universitat de València	01/10/1996 - 30/09/1998
Profesor Asociado TC	Universitat de València	01/10/1998 - 21/10/2001
Prof.Ayudante Facultad 2º	Universitat de València	22/10/2001 - 12/11/2002
Titular Universidad	Universitat de València	13/11/2002 - 13/09/2018

LANGUAGE SKILLS (*REGULAR, SUFFICIENT, WELL*)

<u>Language</u>	<u>Speaking</u>	<u>Reading</u>	<u>Writing</u>
English	Well	Well	Well
Valencian / Catalan	Well	Well	Well
Spanish	Well	Well	Well

PARTICIPATION IN FUNDED RESEARCH PROJECTS IN THE LATEST YEARS

Title of the project / contract: CitCom.ai TEF - European Artificial Intelligence Testing and Experimentation Facility for Smart and Sustainable Cities and Communities

Financing Firm/administration: EUCO - European Commission

Duration, since: 2023 **Until:** 2027

Main researcher: Martin BRYNSKOV

Number of the project / contract: --- **Amount:** 39.999.800,00

Title of the project / contract: The Digital and Technological Transformation in Industrial Firms: Factors that Facilitate/Hamper the Adoption of Emerging Technologies and Induced Changes in Firms' Strategies and Performance

Financing Firm/administration: MCNN - Ministerio de Ciencia e Innovación

Duration: since 2022 **Until** 2025

Main researcher: Dolores Añón Higón; Pilar Beneito López

Number of the project / contract: --- **Amount:** 107.000,00

Title of the project / contract: The Digital Transformation in Spanish Firms: Factors that Facilitate/Hamper the Adoption of Digital Technologies and Induced Changes in Firms' Strategies and Performance (DIG-KIIS).

Financing Firm/administration: MCNN - Ministerio de Ciencia e Innovación

Duration: since 2022 **Until** 2024

Main researcher: Dolores Añón Higón; Pilar Beneito López

Number of the project / contract: --- **Amount:** 166.000,00

Title of the project / contract: Economía del Comportamiento Estratégico: privacidad y big data, estrategias de innovación e internacionalización, movilidad y redes de transporte, cambio climático, sistemas de incentivos y brecha de tiempo en el hogar entre hombres y mujeres. Grupo de Investigación en Economía del Comportamiento Estratégico

Financing Firm/administration: GEVA - Generalitat Valenciana

Duration: since 2019 **Until** 2022

Main researcher: Amparo Urbano

Number of the project / contract: PROMETEO/2019/095 **Amount:** 232.138,00

Title of the project / contract: CHALLENGES FOR THE XXI CENTURY: DATA, INFORMATION AND COMMUNICATION

Financing Firm/administration: GEVA - Generalitat Valenciana

Duration: since 2019 **Until** 2019

Main researcher: Juan A. Sanchis Llopis

Number of the project / contract: GVAORG2019-056 **Amount:** 9.000,00

Title of the project / contract: Avances en productividad en la economía globalizada del conocimiento: distancia tecnológica y estrategias empresariales (internacionalización, innovación, TIC, biotecnología)

Financing Firm/administration: 7565 - Ministerio de Economía y Competitividad
Duration: since 2018 **Until** 2021
Main researcher: Juan Alberto Sanchis Llopis y Dolores Añón Higón
Number of the project / contract: ECO2017-86793-R **Amount:** 37.510,00

Title of the project / contract: Estrategias de innovacion en una economia internacionalizada: complementariedades o sustituibilidades, competencia, 'spillovers' tecnologicas y resultados empresariales

Financing Firm/administration: 7565 - Ministerio de Economía y Competitividad
Duration: since 2015 **Until** 2017
Main researcher: María Engracia Rochina Barrachina y Juan Alberto Sanchis Llopis
Number of the project / contract: ECO2014-55745-R **Amount:** 40.000,00

Title of the project / contract: Grupo de Investigación en Economía del Comportamiento Estratégico
Financing Firm/administration: GEVA - Generalitat Valenciana
Duration: since 2014 **Until** 2017
Main researcher: Amparo Urbano
Number of the project / contract: PROMETEOII/2014/054 **Amount:** 65.000,00

Title of the project / contract: Competencia, innovación y productividad: un análisis empírico
Financing Firm/administration: MCNN - Ministerio de Ciencia e Innovación
Duration: since 2012 **Until** 2014
Main researcher: Juan A. Máñez Castillejo
Number of the project / contract: ECO2011-25033 **Amount:** 37.500,00

Title of the project / contract: Análisis microeconómico de las decisiones individuales en el mercado de trabajo y de salud: métodos y evaluación de políticas
Financing Firm/administration: MCNN - Ministerio de Ciencia e Innovación
Duration: since 2012 **Until** 2014
Main researcher: Sergi Jiménez Martín
Number of the project / contract: ECO2011-30323-C03-02 **Amount:** 52.500,00

Title of the project / contract: Innovación, internacionalización y transferencia de conocimiento para una economía sostenible
Financing Firm/administration: 6316 - VLC
Duration: since 2011 **Until** 2014
Main researcher: Juan Bataller Grau
Number of the project / contract: VLC/CAMPUS de excelencia **Amount:** ---

Title of the project / contract: Grupo de Investigación en Economía del Comportamiento Estratégico
Financing Firm/administration: W004 - Conselleria de Cultura, Educació i Ciència. Generalitat Valenciana
Duration: since 2009 **Until** 2013
Main researcher: Amparo Urbano Salvador
Number of the project / contract: PROMETEO/2009/068 **Amount:** 404.830,00

PUBLICATIONS (JOURNALS)
(Latest 10 years)

Authors (signature): Añón Higón, D.; J.A. Máñez; M.E. Rochina-Barrachina; A. Sanchis; J.A. Sanchis

Title: Firms' distance to the European productivity frontier

Journal: Eurasian Business Review

Volume: 12 **Number:** Pages, **Initial:** 197 **final:** 228 **Year:** 2022 **Place of publication:** GERMANY
ISSN: 1309-4297

Digital Object Identifier: <https://doi.org/10.1007/s40821-022-00207-2>

Indexing Database: JCR **Impact factor:** 3.574 **Number of citations:**

Subject and Position within it: Economics 103/381

Quality indicators: Q2

Authors (signature): Máñez, J.A., Rochina Barrachina, M.E., Sanchis Llopis J.A.

Title: The effects of export and R&D strategies on firms' markups in downturns: the Spanish case

Journal: Journal of Small Business Management

Volume: 60 **Number:** 3 **Pages, Initial:** 634 **final:** 667 **Year:** 2022 **Place of publication:** UNITED STATES
ISSN: 0047-2778

Digital Object Identifier: <https://doi.org/10.1080/00472778.2020.1725847?journalCode=ujbm20>

Indexing Database: JCR **Impact factor:** 6.881 **Number of citations:** 5

Subject and Position within it: Management 75/393

Quality indicators: Q2

Authors (signature): Alfonso Expósito; Amparo Sanchis; Juan A. Sanchis

Title: Manager gender, entrepreneurial orientation and SMEs export and import propensities: Evidence for Spanish businesses

Journal: Eurasian Business Review

Volume: 12 **Number:** --- **Pages, Initial:** 315 **final:** 347 **Year:** 2022 **Place of publication:** GERMANY
ISSN: 1309-4297

Digital Object Identifier: <https://doi.org/10.1007/s40821-022-00210-7>

Indexing Database: JCR **Impact factor:** 3.8574 **Number of citations:** 5

Subject and Position within it: Economics 103/381

Quality indicators: Q2

Authors (signature): Gómez-Sánchez, A.M., Máñez, J.A., Sanchis Llopis J.A.

Title: The dynamic linkages between exporting and importing in Colombian manufacturing

Journal: Latin American Economic Review

Volume: --- **Number:** --- **Pages, Initial:** --- **final:** --- **Year:** 2022 **Place of publication:** MEXICO
ISSN: 2198-3526

Digital Object Identifier: <https://doi.org/10.1080/00472778.2020.1725847?journalCode=ujbm20>

Indexing Database: JCR **Impact factor:** 3.857 **Number of citations:** 5

Subject and Position within it: Economics 107/381

Quality indicators: Q2

Authors (signature): Alfonso Expósito; Amparo Sanchis; Juan A. Sanchis

Title: Is digitalization affected by the entrepreneur's gender? Evidence for Spanish SMEs in the service and retail sectors
Journal: International Review of Entrepreneurship
Volume: --- **Number:** --- **Pages, Initial:** --- **final:** --- **Year:** 2022 **Place of publication:** IRELAND
ISSN: 2009-2822
Digital Object Identifier:
Indexing Database: JCR **Impact factor:** 6.881 **Number of citations:**
Subject and Position within it: Business 246/296
Quality indicators: Q4

Authors (signature): Mauricio Gómez-Sánchez; Juan A. Mañez; Juan A. Sanchis
Title: ICT effects on firm's export decisions: evidence for Colombian manufacturing
Journal: International Review of Entrepreneurship
Volume: --- **Number:** --- **Pages, Initial:** --- **final:** --- **Year:** 2022 **Place of publication:** IRELAND
ISSN: 2009-2822
Digital Object Identifier:
Indexing Database: JCR **Impact factor:** 6.881 **Number of citations:**
Subject and Position within it: Business 246/296
Quality indicators: Q4

Authors (signature): Antonio Cutanda; Juan A. Sanchis-Llopis
Title: Human capital and the Intertemporal substitution for leisure: empirical evidence for Spain
Journal: Portuguese Economic Journal
Volume: --- **Number:** --- **Pages, Initial:** --- **final:** --- **Year:** 2022 **Place of publication:** GERMANY
ISSN: 1617-982X
Digital Object Identifier: DOI:10.1007/s10258-022-00225-y
Indexing Database: JCR **Impact factor:** 1.242 **Number of citations:**
Subject and Position within it: Economics 271/381
Quality indicators: Q2

Authors (signature): Andrés M. Gómez; Juan A. Máñez; Juan A. Sanchis
Title: Are importing and exporting complements or substitutes in an emerging economy? The case of Colombia
Journal: Review of International Economics
Volume: 30 **Number:** 3 **Pages, Initial:** 819 **final:** 835 **Year:** 2022 **Place of publication:** ENGLAND
ISSN: 0965-7576
Digital Object Identifier: <https://doi.org/10.1111/roie.12582>
Indexing Database: JCR **Impact factor:** 1.234 **Number of citations:**
Subject and Position within it: Economics 294/381
Quality indicators: Q4

Authors (signature): José M. Labeaga; Ester Martínez-Ros; Amparo Sanchis; Juan A. Sanchis
Title: Does persistence in using R&D tax credits help to achieve product innovations?
Journal: Technological Forecasting and Social Change
Volume: 173 **Number:** --- **Pages, Initial:** 1 **final:** 17 **Year:** 2021 **Place of publication:** UNITED STATES
ISSN: 0040-1625
Digital Object Identifier: <https://DOI.org/10.1016/j.techfore.2021.121065>
Indexing Database: JCR **Impact factor:** 1.242 **Number of citations:** 4
Subject and Position within it: Business, Management and Accounting 12/423
Quality indicators: Q1

Authors (signature): Alfonso Expósito; Amparo Sanchis; Juan A. Sanchis
Title: CEO gender and SMEs innovativeness: evidence for Spanish businesses
Journal: International Entrepreneurship and Management Journal
Volume: --- **Number:** --- **Pages, Initial:** --- **final:** --- **Year:** 2021 **Place of publication:** UNITED STATES **ISSN:** 1554-7191
Digital Object Identifier: <https://DOI.org/10.1007/s11365-021-00758-2>
Indexing Database: JCR **Impact factor:** 6.150 **Number of citations:** 6
Subject and Position within it: Business 55/154
Quality indicators: Q2

Authors (signature): Cirera, X.; Lederman, D.; Máñez Castillejo, J.A.; Rochina Barrachina, M.E.; Sanchis, J.A.
Title: Firm productivity gains in a period of slow trade liberalization: Evidence from Brazil
Journal: Economia Politica
Volume: 38 **Number:** --- **Pages, Initial:** 57 **final:** 87 **Year:** 2021 **Place of publication:** ITALY **ISSN:** 1120-2890
Digital Object Identifier: <https://doi.org/10.1007/s40888-020-00204-6>
Indexing Database: JCR **Impact factor:** 1.143 **Number of citations:** ---
Subject and Position within it: Economics 206/381
Quality indicators: Q4

Authors (signature): Antonio Cutanda; Juan A. Sanchis-Llopis
Title: Joint estimation of intertemporal labor and consumption decisions: evidence from Spanish households headed by working men
Journal: Eurasian Economic Review
Volume: 11 **Number:** 4 **Pages, Initial:** 611 **final:** 629 **Year:** 2021 **Place of publication:** ISSN: 1309-422X
Digital Object Identifier: <https://doi.org/10.1007/s40822-021-00176-3>
Indexing Database: JCI **Impact factor:** 1.16 **Number of citations:** ---
Subject and Position within it: Economics 110/572
Quality indicators: Q1

Authors (signature): Antonio Cutanda; José M. Labeaga; Juan A. Sanchis-Llopis
Title: Aggregation biases in empirical Euler consumption equations: evidence from Spanish data
Journal: Empirical Economics **Volume:** 58 **Number:** --- **Pages, Initial:** 957 **final:** 977 **Year:** 2020
Place of publication: AUSTRIA **ISSN:** 0377-7332
Digital Object Identifier: <https://doi.org/10.1007/s00181-018-1571-z>
Indexing Database: JCR **Impact factor:** 1.713 **Number of citations:** 3
Subject and Position within it: Economics 144/381
Quality indicators: Q2

Authors (signature): Alfonso Expósito; Juan A. Sanchis
Title: The effects of innovation on the decisions of exporting and/or importing in SMEs: empirical evidence in the case of Spain
Journal: Small Business Economics
Volume: 55 **Number:** --- **Pages, Initial:** 813 **final:** 829 **Year:** 2020 **Place of publication:** NETHERLANDS **ISSN:** 0921-898X
Digital Object Identifier: <https://doi.org/10.1007/s11187-019-00184-3>

Indexing Database: JCR **Impact factor:** 8.164 **Number of citations:** 17
Subject and Position within it: Economics 22/381
Quality indicators: Q1

Authors (signature): J. A. Máñez, M.C. Mínguez, M.E. Rochina-Barrachina, J.A. Sanchis
Title: Trading activities, productivity and markups: evidence for Spanish manufacturing
Journal: World Economy
Volume: 43 **Number:** 3 **Pages, Initial:** 644 **final:** 680 **Year:** 2020 **Place of publication:** NETHERLANDS **ISSN:** 1467-9701
Digital Object Identifier: <https://doi.org/10.1111/twec.12892>
Indexing Database: JCR **Impact factor:** 1.517 **Number of citations:** 13
Subject and Position within it: Economics 240/376
Quality indicators: Q3

Authors (signature): J.A. Máñez, M.E. Rochina-Barrachina, J.A. Sanchis
Title: Foreign sourcing and exporting
Journal: World Economy
Volume: 43 **Number:** 5 **Pages, Initial:** 1151 **final:** 1187 **Year:** 2020 **Place of publication:** NETHERLANDS **ISSN:** 1467-9701
Digital Object Identifier: <https://doi.org/10.1111/twec.12929>
Indexing Database: JCR **Impact factor:** 1.517 **Number of citations:** 8
Subject and Position within it: Economics 240/376
Quality indicators: Q3

Authors (signature): J.A. Sanchis-Llopis; A. Cutanda
Title: The Spanish cyclical cost of the user cost of labour
Journal: Economics Bulletin
Volume: 40 **Number:** 3 **Pages, Initial:** 1893 **final:** 1899 **Year:** 2020 **Place of publication:** UNITED STATES **ISSN:** 1545-2921
Digital Object Identifier:
Indexing Database: JCI **Impact factor:** 0.18 **Number of citations:**
Subject and Position within it: Economics 482/572
Quality indicators: Q4

Authors (signature): Alfonso Expósito; Juan A. Sanchis
Title: The relationship between types of innovation and SMEs' performance: a multi-dimensional empirical assessment
Journal: Eurasian Business Review
Volume: --- **Number:** 9 **Pages, Initial:** 115 **final:** 135 **Year:** 2019 **Place of publication:** GERMANY **ISSN:** 2147-4281
Digital Object Identifier: <https://doi.org/10.1007/s40821-018-00116-3>
Indexing Database: JCR **Impact factor:** 2.222 **Number of citations:** 79
Subject and Position within it: Economics 95/373
Quality indicators: Q2

Authors (signature): D. Añón Higón; J. A. Máñez; M. E. Rochina-Barrachina; A. Sanchis; J. A. Sanchis
Title: The impact of the Great Recession on TFP convergence among EU countries
Journal: Applied Economics Letters

Volume: 25 **Number:** 6 **Pages,** Initial: 393 **final:** 396 **Year:** 2018 **Place of publication:** UNITED KINGDOM **ISSN:** 1350-4851
Digital Object Identifier: <https://doi.org/10.1080/13504851.2017.1324609>
Indexing Database: JCR **Impact factor:** 0.478 **Number of citations:** 79
Subject and Position within it: Economics 281/374
Quality indicators: Q4

Authors (signature): Alfonso Expósito; Juan A. Sanchis-Llopis
Title: Innovation and business performance for Spanish SMEs: New evidence from a multi-dimensional approach
Journal: International Small Business Journal
Volume: 36 **Number:** 8 **Pages,** Initial: 911 **final:** 931 **Year:** 2018 **Place of publication:** ENGLAND **ISSN:** 0266-2426
Digital Object Identifier: <https://doi.org/10.1177/026624261878259>
Indexing Database: JCR **Impact factor:** 3.9 **Number of citations:** 88
Subject and Position within it: Business 23/140
Quality indicators: Q1

Authors (signature): D. Añón Higón; J. A. Máñez; J. A. Sanchis
Title: Intramural and external R&D: evidence for complementarity or substitutability
Journal: Economia Politica
Volume: 35 **Number:** 2 **Pages,** Initial: 555 **final:** 577 **Year:** 2018 **Place of publication:** ITALY **ISSN:** 1120-2890
Digital Object Identifier: <https://doi.org/10.1007/s40888-018-0100-z>
Indexing Database: JCR **Impact factor:** 0.970 **Number of citations:** 10
Subject and Position within it: Economics 208/353
Quality indicators: Q3

Authors (signature): Demmel, M.C.; Mañez, J.A.; Rochina-Barrachina, M.E.; Sanchis-Llopis, J.A.
Title: Product and process innovation and total factor productivity: Evidence for manufacturing in four Latin American countries
Journal: Review of Development Economics
Volume: --- **Number:** 21 **Pages,** Initial: 1341 **final:** 1363 **Year:** 2017 **Place of publication:** UNITED STATES **ISSN:** 1363-6669
Digital Object Identifier: <https://doi.org/10.1111/rode.12323>
Indexing Database: JCR **Impact factor:** 0.970 **Number of citations:** 12
Subject and Position within it: Economics 290/353
Quality indicators: Q4

Authors (signature): J.M. Benito-Ostolaza, P. Hernández y J.A. Sanchis-Llopis 64, 5-11
Title: Do individuals with higher cognitive ability play more strategically?
Journal: Journal of Behavioral and Experimental Economics
Volume: 64 **Number:** --- **Pages,** Initial: 5 **final:** 11 **Year:** 2016 **Place of publication:** UNITED STATES **ISSN:** 2214-8043
Digital Object Identifier: <https://doi.org/10.1016/j.socec.2016.01.005>
Indexing Database: JCR **Impact factor:** 0.61 **Number of citations:** 37
Subject and Position within it: Economics 192/347
Quality indicators: Q3

Authors (signature): Juan A. Mañez, María E. Rochina-Barrachina y Juan A. Sanchis-Llopis
Title: The Dynamic linkages between Exports, R&D and productivity
Journal: World Economy
Volume: 38 **Number:** 4 **Pages, Initial:** 583 **final:** 612 **Year:** 2015 **Place of publication:** NETHERLANDS **ISSN:** 1467-9701
Digital Object Identifier: <https://doi.org/10.1111/twec.12160>
Indexing Database: JCR **Impact factor:** 0.33 **Number of citations:** 58
Subject and Position within it: Economics 230/345
Quality indicators: Q3

Authors (signature): Jon Benito; Pablo Brañas; Penélope Hernández; Juan A. Sanchis
Title: Strategic behaviour in Schelling dynamics: Theory and experimental evidence
Journal: Journal of Behavioral And Experimental Economics
Volume: 57 **Number:** --- **Pages, Initial:** 134 **final:** 147 **Year:** 2015 **Place of publication:** UNITED STATES **ISSN:** 2214-8043
Digital Object Identifier: <https://doi.org/10.1016/j.socec.2015.05.007>
Indexing Database: JCR **Impact factor:** 0.340 **Number of citations:** 8
Subject and Position within it: Economics 293/344
Quality indicators: Q4

Authors (signature): M. Teresa Sanchis Llopis; Juan A. Sanchis Llopis; Antonio Cubel; Vicente Esteve
Title: Total factor productivity, domestic knowledge accumulation, and international knowledge spillovers in the second half of the twentieth century
Journal: Cliometrica
Volume: 9 **Number:** --- **Pages, Initial:** 209 **final:** 233 **Year:** 2015 **Place of publication:** GERMANY **ISSN:** 1863-2505
Digital Object Identifier: <https://doi.org/10.1007/s11698-014-0114-x>
Digital Object Identifier: <https://doi.org/10.1016/j.socec.2016.01.005>
Indexing Database: JCR **Impact factor:** 0.731 **Number of citations:** 10
Subject and Position within it: History 7/87
Quality indicators: Q1

Authors (signature): Añón Higón, D.; Manjón-Antolin, M.; Mañez, J.A.; Sanchis-Llopis, J.A.
Title: Does R&D protect SMEs from the hardness of the cycle? Evidence from Spanish SMEs (1990-2009)
Journal: International Entrepreneurship and Management Journal
Volume: 11 **Number:** 2 **Pages, Initial:** 361 **final:** 376 **Year:** 2015 **Place of publication:** UNITED STATES **ISSN:** 1554-7191
Digital Object Identifier: <https://doi.org/10.1007/s11365-014-0329-0>
Indexing Database: JCR **Impact factor:** 0.659 **Number of citations:** 26
Subject and Position within it: Business 99/120
Quality indicators: Q4

Authors (signature): Sanchis Llopis, Juan Alberto; Millan, José M.; Rui, Baptista; Burke, Andrew; Parker, Simon; Thurik, Roy
Title: Good times, bad times: entrepreneurship and the business cycle
Journal: International Entrepreneurship and Management Journal
Volume: 11 **Number:** 2 **Pages, Initial:** 243 **final:** 251 **Year:** 2015 **Place of publication:** UNITED STATES **ISSN:** 1554-7191

Digital Object Identifier: <https://doi.org/10.1007/s11365-015-0361-8>
Indexing Database: JCR **Impact factor:** 0.659 **Number of citations:** 42
Subject and Position within it: Business 99/120
Quality indicators: Q4

Authors (signature): Juan A. Mañez, María E. Rochina-Barrachina, Amparo Sanchis-Llopis y Juan A. Sanchis-Llopis
Title: The determinants of R&D persistence in SMEs
Journal: Small Business Economics
Volume: 44 **Number:** --- **Pages, Initial:** 505 **final:** 528 **Year:** 2015 **Place of publication:** NETHERLANDS **ISSN:** 0921-898X
Digital Object Identifier: <https://doi.org/10.1007/s11187-014-9611-3>
Indexing Database: JCR **Impact factor:** 1.641 **Number of citations:** 66
Subject and Position within it: Business 68/332
Quality indicators: Q1

Authors (signature): X. Cirera; D. Lederman; Juan A. Mañez; M. E. Rochina; Juan A. Sanchis
Title: The Export-productivity link for Brazilian manufacturing firms
Journal: Economics-The Open Access Open-Assessment e-Journal
Volume: 9 **Number:** 2015-22 **Pages, Initial:** 1 **final:** 31 **Year:** 2015 **Place of publication:** GERMANY **ISSN:** 1864-6042
Digital Object Identifier: <http://dx.doi.org/10.5018/economics-ejournal.ja.2015-22>
Indexing Database: JCR **Impact factor:** 0.460 **Number of citations:** 8
Subject and Position within it: Economics 264/344
Quality indicators: Q4

Authors (signature): Juan M. Benito-Ostolaza, Juan A. Sanchis-Llopis
Title: Training strategic thinking: Experimental evidence
Journal: Journal of Business Research
Volume: 67 **Number:** 5 **Pages, Initial:** 785 **final:** 789 **Year:** 2014 **Place of publication:** UNITED STATES **ISSN:** 0148-2963
Digital Object Identifier: <https://doi.org/10.1016/j.jbusres.2013.11.045>
Indexing Database: JCR **Impact factor:** 1.480 **Number of citations:** 45
Subject and Position within it: Business 54/115
Quality indicators: Q2

Authors (signature): Juan A. Mañez, María E. Rochina-Barrachina, Juan A. Sanchis-Llopis y Óscar Vicente
Title: Financial constraints and R&D and exporting strategies for Spanish manufacturing firms
Journal: Industrial and Corporate Change
Volume: 23 **Number:** 6 **Pages, Initial:** 1563 **final:** 1594 **Year:** 2014 **Place of publication:** ENGLAND **ISSN:** 0960-6491
Digital Object Identifier: <https://doi.org/10.1093/icc/dtu034>
Indexing Database: JCR **Impact factor:** 1.260 **Number of citations:** 32
Subject and Position within it: Economics 104/333
Quality indicators: Q2

Authors (signature): Juan A. Mañez, María E. Rochina-Barrachina, Amparo Sanchis-Llopis y Juan A. Sanchis-Llopis

Title: Do process innovations boost SMEs' productivity growth?
Journal: Empirical Economics
Volume: 44 **Number:** 3 **Pages, Initial:** 1373 **final:** 1405 **Year:** 2013 **Place of publication:** AUSTRIA
ISSN: 0377-7332
Digital Object Identifier: <https://doi.org/10.1007/s00181-012-0571-7>
Indexing Database: JCR **Impact factor:** 0.614 **Number of citations:** 52
Subject and Position within it: Economics 203/333
Quality indicators: Q3

Authors (signature): Miguel Manjón, Juan A. Mañez, María E. Rochina-Barrachina y Juan A. Sanchis-Llopis
Title: Reconsidering learning-by-exporting
Journal: Review of World Economics
Volume: 149 **Number:** 1 **Pages, Initial:** 5 **final:** 22 **Year:** 2013 **Place of publication:** GERMANY
ISSN: 1610-2878
Digital Object Identifier: <https://doi.org/10.1007/s10290-012-0140-3>
Indexing Database: JCR **Impact factor:** 0.903 **Number of citations:** 75
Subject and Position within it: Economics 152/332
Quality indicators: Q2

Authors (signature): Miguel Manjón, Juan A. Mañez, María E. Rochina-Barrachina y Juan A. Sanchis-Llopis
Title: Export intensity and the productivity gains of exporting
Journal: Applied Economics Letters
Volume: 20 **Number:** 8 **Pages, Initial:** 804 **final:** 808 **Year:** 2013 **Place of publication:** UNITED KINGDOM
ISSN: 1350-4851
Digital Object Identifier: <https://doi.org/10.1080/13504851.2012.748173>
Indexing Database: JCR **Impact factor:** 0.504 **Number of citations:** 21
Subject and Position within it: Economics 282/333
Quality indicators: Q4

PUBLICATIONS (BOOKS)
(Latest 10 years)

Authors (signature): Añón Higón, Dolores; Mañez, Juan A.; Rochina-Barrachina, María E.; Sanchis, Juan A.

Title: The measurement of total factor productivity and the learning by exporting hypothesis

Book: Internationalization and Global Markets, Budría, S y J. Milgram (Eds.)

Publisher: Aranzadi (Thomson Reuters)

Volume: --- **Number:** --- **Pages, Initial:** 143 **final:** 172 **Year:** 2021 **Place of publication:** (SPAIN)

ISBN: 978-84-1390-314-9 **Legal Deposit:** ---

Authors (signature): Máñez, J.A.; M.E. Rochina-Barrachina; J.A. Sanchis

Title: Companies' strategies in downturns

Book: The world before and after the COVID-19, Gardini, G.L. (Editor)

Publisher: European Institute of International Studies Press

Volume: --- **Number:** --- **Pages, Initial:** 65 **final:** 69 **Year:** 2020 **Place of publication:** (SWEDEN)

ISBN: 13 978-84-09-2125 **Legal Deposit:** ---

Authors (signature): Añón Higón, D.; Manjón, Miguel; Juan A. Mañez; Juan A. Sanchis-Llopis

Title: I+D Interna, I+D Contratada Externamente e Importación de Tecnología: ¿Qué Estrategia Innovadora es más Rentable para la Empresa?

Book: La empresa española ante la crisis del modelo productivo: productividad, competitividad e innovación, (José C. Fariñas and Juan Fernández de Guevara, Eds.)

Publisher: Fundación BBVA

Volume: --- **Number:** --- **Pages, Initial:** 217 **final:** 246 **Year:** 2014 **Place of publication:** (SPAIN)

ISBN: 978-84-92937-52-3 **Legal Deposit:** ---

**PARTICIPATION IN R+D CONTRACTS OF SPECIAL IMPORTANCE
WITH COMPANIES AND/OR PUBLIC SERVICES**
(latest 10 years)

Title of the project / contract: Análisis de la efectividad de los incentivos fiscales a la contratación laboral en España.

Financing Firm/administration: 5365 - Instituto de Estudios Fiscales-Ministerio de Hacienda

Duration: since 2021 Until 2022

Main researcher: Antonio Cutanda

Number of the project / contract: --- **Amount:** 9.000,00

Title of the project / contract: La influencia del género de los gerentes en las decisiones estratégicas de las Pymes: innovación, internacionalización y digitalización

Financing Firm/administration: 5365 - Instituto de Estudios Fiscales-Ministerio de Hacienda

Duration: since 2017 Until 2018

Main researcher: Amparo Sanchis Llopis

Number of the project / contract: --- **Amount:** 9.900,00

Title of the project / contract: TFP growth: Drivers, Components and Frontier Firms

Financing Firm/administration: 0079 - Comisión Europea

Duration: since 2016 Until 2016

Main researcher: Andreas Reinstaller

Number of the project / contract: SI2-725490 **Amount:** ---

Title of the project / contract: Estrategias de I+D en una economía global: inversión intramuros, competencia y rentabilidad empresarial internacional

Financing Firm/administration: FBBA - Fundación Banco Bilbao Vizcaya Argentaria (BBVA)

Duration: since 2014 Until 2016

Main researcher: Rafael Moner Colonques

Number of the project / contract: Investi. en Socioeconomía **Amount:** 100.000,00

Title of the project / contract: Economic study on charging VAT on intra-EU supplies of goods and services. European Commission-TAXUD

Financing Firm/administration: 4412 - European Commision

Duration: since 2013 Until 2013

Main researcher: Casper van Ewijk

Number of the project / contract: TAXUD/2012/DE/337 **Amount:** 226.900,00

Title of the project / contract: El efecto de las instituciones sobre la innovación y la transferencia de tecnología. España frente a los países de la OCDE durante la Golden Age

Financing Firm/administration: 4692 - Instituto de Estudios Fiscales. Ministerio de Hacienda

Duration: since 2013 Until 2013

Main researcher: Juan A. Sanchis Llopis

Number of the project / contract: --- Amount: 8.000,00

Title of the project / contract: The micro-macro disconnect in productivity growth: Evidence from Brazil

Financing Firm/administration: WOBA - World Bank

Duration: since 2011 Until 2012

Main researcher: Daniel Lederman

Number of the project / contract: --- Amount: 25.000,00

RESEARCH VISITS ABROAD

KEY: D = Predoctoral, P = Postdoctoral, I = Invited, C = Contracted, O = Other (specify)

Centre: Haas Business School, University of California, Berkeley

Place: Berkeley **Country:** UNITED STATES **Year:** 2016 **Duration:** 1 Months

Issue: Análisis empírico de las decisiones de innovación (intramural, externa o importación de licencias) sobre los beneficios de las empresas.

Key: I

Centre: Department of Economics Stern, New York University

Place: Nueva York **Country:** UNITED STATES **Year:** 2015 **Duration:** 2 Months

Issue: Análisis de la complementariedad y/o sustitutabilidad entre la distintas estrategias de innovación (interna, externa o ambas) de las empresas

Key: I

Centre: University College London

Place: London **Country:** UNITED KINGDOM **Year:** 2013 **Duration:** 2 Months

Issue: Consumption and children costs

Key: I

Centre: University of Edinburgh

Place: Edinburgh **Country:** UNITED KINGDOM **Year:** 2011 **Duration:** 2 Months

Issue: Strategic behaviour in Schelling dynamics

Key: I

Centre: University of Nottingham

Place: Nottingham **Country:** UNITED KINGDOM **Year:** 2008 **Duration:** 4 Days

Issue: The International Study Group on Exports and Productivity

Key: I – Meeting of The International Study Group on Exports and Product

Centre: University of Nottingham

Place: Nottingham **Country:** UNITED KINGDOM **Year:** 2007 **Duration:** 4 Days

Issue: The International Study Group on Exports and Productivity

Key: I - Meeting of The International Study Group on Exports and Product

Centre: University College London, University of London

Place: London **Country:** UNITED KINGDOM **Year:** 2005 **Duration:** 6 Days

Issue: Children and demand patterns: evidence from panel data

Key: I – 5-10 December 2005

Centre: University College London, University of London

Place: London **Country:** UNITED KINGDOM **Year:** 2004 **Duration:** 5 Days
Issue: Demand, childbirth and the costs of babies: evidence from Spanish panel data
Key: I - 19 al 22 April 2004

Centre: University College London, University of London
Place: London **Country:** UNITED KINGDOM **Year:** 2004 **Duration:** 1 Day
Issue: Demand, childbirth and the costs of babies: evidence from Spanish panel data
Key: I – 3 December 2004

Centre: University College London, University of London
Place: London **Country:** UNITED KINGDOM **Year:** 1994 **Duration:** 5 Years 0 Days
Issue: Ph.D. in Economics
Key: D

Centre: University College London, University of London
Place: London **Country:** UNITED KINGDOM **Year:** 1993 **Duration:** 1 Years 0 Days
Issue: Master in Economics
Key: O (specify) - Master in Economics

CONFERENCE CONTRIBUTIONS (In the last 5 years)

Authors: Añón Higón, D.; Mañez, J.; Sanchis Llopis, A.; Sanchis Llopis, J.
Title: Financial constraints and the digitalization of Spanish manufacturing firms
Conference: R&D Management Conference
Number or authors: 4 **National / International:** International
City: Trento **Country:** ITALIA **Year:** 2022

Authors: Alfonso Expósito; Amparo Sanchis-Llopis; Juan A. Sanchis-Llopis
Title: Does the gender of the entrepreneur matter in SMEs performance? The role of innovations
Conference: 49th Annual Conference of the European Association for Research in Industrial Economics (EARIE)
Number or authors: 3 **National / International:** International
City: Vienna **Country:** AUSTRIA **Year:** 2022

Authors: Añón Higón, D.; Mañez, J.; Sanchis Llopis, A.; Sanchis Llopis, J.
Title: Digital transformation and innovation activities: evidence from Spanish firms
Conference: R&D Management Conference
Number or authors: 4 **National / International:** International
City: Trento **Country:** ITALIA **Year:** 2022

Authors: J.A. Máñez, M.E. Rochina, A. Sanchis, J.A. Sanchis
Title: Digital transformation and innovation activities: evidence from Spanish firms
Conference: Workshop ISGEP'2022
Number or authors: 4 **National / International:** International
City: Pisa **Country:** ITALY **Year:** 2022

Authors: Alfonso Expósito; Amparo Sanchis-Llopis; Juan A. Sanchis-Llopis
Title: Does the gender of the entrepreneur matter in SMEs performance? The role of innovations
Conference: XXIV Applied Economics Meeting
Number or authors: 3 **National / International:** International
City: Mallorca **Country:** SPAIN **Year:** 2022

Authors: Alfonso Expósito; Amparo Sanchis-Llopis; Juan A. Sanchis-Llopis
Title: Does the gender of the entrepreneur matter in SMEs performance? The role of innovations
Conference: XXIV Applied Economics Meeting
Number or authors: 3 **National / International:** International
City: Mallorca **Country:** SPAIN **Year:** 2022

Authors: Celia Melguizo; Juan A. Sanchis-Llopis
Title: Migration flows within Spain after the covid-19 pandemic: the role of digitalization
Conference: International Conference on Regional Studies

Number or authors: 2 **National / International:** International
City: Granada **Country:** SPAIN **Year:** 2022

Authors: Alfonso Expósito; Amparo Sanchis-Llopis; Juan A. Sanchis-Llopis
Title: Manager gender, entrepreneurial orientation and SMEs export and import propensities: evidence for Spanish businesses.
Conference: 37th EBES Conference
Number or authors: **National / International:** International
City: (on-line) **Country:** GERMANY **Year:** 2021
Comments: Awarded with the Best Paper Award del 37th EBES Congress, sponsored by Prof. John P. Rust, Georgetown University

Authors: A.M. Gómez, J.A. Máñez, J.A. Sanchis
Title: Importaciones de inputs intermedios y exportaciones: el caso de Colombia
Conference: IV Jornada de Investigación en Internacionalización
Number or authors: 3 **National / International:** National
Organizer Entity:
City: Madrid **Country:** SPAIN **Year:** 2021

Authors: A.M. Gómez, J.A. Máñez, J.A. Sanchis
Title: The Dynamic Linkages between Exporting and Importing in Colombian Manufacturing
Conference: Workshop ISGEP'2021
Number or authors: 3 **National / International:** International
City: Niza **Country:** FRANCE **Year:** 2021

Authors: Alfonso Expósito; Amparo Sanchis-Llopis; Juan Alberto Sanchis-Llopis
Title: Manager gender, entrepreneurial orientation and SMEs export and import propensities: evidence for Spanish businesses
Conference: XVIII INTECO Workshop on Economic Integration
Number or authors: **National / International:** International
Organizer Entity:
City: Valencia **Country:** SPAIN **Year:** 2021

Authors: Andres M. Gómez; Juan A. Mañez, Juan A. Sanchis
Title: The dynamic linkages between exporting and importing in Colombian manufacturing
Conference: XVI Iberian International Business Conferences
Number or authors: 3 **National / International:** National
Organizer Entity:
City: Valencia **Country:** SPAIN **Year:** 2021

Authors: A. M. Gomez; Juan A. Mañez ; Juan A. Sanchis
Title: Exports and imports in Colombian manufacturing
Conference: XXIII Applied Economics Meeting
Number or authors: 3 **National / International:** International
Organizer Entity:

City: (on-line) **Country:** SPAIN **Year:** 2021

Authors: A. M. Gómez; Juan A. Máñez; Juan A. Sanchis

Title: Vínculo entre las TICs y las exportaciones en la industria manufacturera Colombiana

Conference: XXIII Meeting of Applied Economics

Number or authors: 3 **National / International:** International

City: (on-line) **Country:** SPAIN **Year:** 2021

Authors: J.A. Máñez, M.E. Rochina, J.A. Sanchis

Title: The effects of export and R&D strategies on firms' markups in downturns: the Spanish case

Conference: III Jornada de Investigación en Internacionalización

Number or authors: 3 **National / International:** International

Organizer Entity:

City: (on-line) **Country:** SPAIN **Year:** 2020

Authors: J.A. Máñez, M.E. Rochina, J.A. Sanchis

Title: The effects of export and R&D strategies on firms' markups in downturns: the Spanish case

Conference: Workshop ISGEP'2020

Number or authors: 3 **National / International:** International

City: (on-line) **Country:** IRELAND **Year:** 2020

Authors: J.A. Máñez, M.E. Rochina, J.A. Sanchis

Title: The effects of export and R&D strategies on firms' markups in downturns: the Spanish case

Conference: XXI Conference on International Economics

Number or authors: 3 **National / International:** International

City: (on-line) **Country:** SPAIN **Year:** 2020

Authors: Antonio Cutanda; J.A. Sanchis-Llopis

Title: Intertemporal substitution for consumption and leisure: empirical evidence for Spain

Conference: 33 Congreso de la EBES (Eurasian Business and Economics Society)

Number or authors: 2 **National / International:** International

City: (on-line) **Country:** SPAIN **Year:** 2020

Comments: Awarded with the Best Paper Award del 33th EBES Congress, sponsored by Prof. John P. Rust, Georgetown University

Authors: J.A. Máñez, M.E. Rochina, J.A. Sanchis

Title: Foreign sourcing and exporting

Conference: XX Conference on International Economics

Number or authors: 3 **National / International:** International

Organizer Entity:

City: Granada **Country:** SPAIN **Year:** 2019

Authors: J.A. Máñez, M.E. Rochina, J.A. Sanchis

Title: Foreign sourcing and exporting

Conference: II Jornada de Investigación en Internacionalización
Number or authors: 3 **National / International:** National
Organizer Entity:
City: Madrid **Country:** SPAIN **Year:** 2019

Authors: Máñez, J.A.; Rochina-Barrachina, M.E.; Sanchis, J.A.
Title: Foreign sourcing and exporting
Conference: XXXIV Jornadas de Economía Industrial
Number or authors: 3 **National / International:** International
Organizer Entity:
City: Madrid **Country:** SPAIN **Year:** 2019

Authors: Raquel Justo, Concepción Román, Juan A. Sanchis
Title: How do satisfaction and health shape the retirement behavior of self-employed and paid employees?
Conference: XII Jornadas de Economía Laboral
Number or authors: 3 **National / International:** National
City: Huelva **Country:** SPAIN **Year:** 2019

Authors: J.A. Máñez, M.E. Rochina, J.A. Sanchis
Title: Export and R&D strategies and their effects on markups when firms face a fall in demand: the Spanish case
Conference: Workshop on New Frontiers in Internationalization & Entrepreneurship
Number or authors: 3 **National / International:** International
Organizer Entity:
City: Huelva **Country:** SPAIN **Year:** 2019

Authors: J.A. Máñez, C. Mínguez, M.E. Rochina, J.A. Sanchis
Title: Foreign sourcing and exporting
Conference: XXII APPLIED ECONOMICS MEETING
Number or authors: 3 **National / International:** International
City: Cartagena **Country:** SPAIN **Year:** 2019

Authors: J.A. Máñez, M.E. Rochina, J.A. Sanchis
Title: Foreign sourcing and exporting
Conference: III Workshop on Innovation and Firm Performance
Number or authors: 3 **National / International:** International
City: Reus **Country:** SPAIN **Year:** 2019

Authors: Juan A. Máñez; Maria Engracia Rochina-Barrachina; Juan Sanchis-Llopis
Title: Foreign sourcing and exporting
Conference: V KIIS Workshop 'Knowledge, Innovation, and Internationalization Strategies'
Number or authors: 3 **National / International:** International
City: Valencia **Country:** SPAIN **Year:** 2019

Authors: J.A. Máñez, C. Mínguez, M.E. Rochina, J.A. Sanchis
Title: Trading Activities, Productivity and Markups
Conference: XIX Conference on International Economics & VII Meeting on International Economics
Number or authors: 4 **National / International:** International
City: Castellón **Country:** SPAIN **Year:** 2018

Authors: J.A. Máñez, C. Mínguez, M.E. Rochina, J.A. Sanchis
Title: Trading Activities, Productivity and Markups: Evidence for Spanish manufacturing
Conference: XXI Applied Economics Meeting
Number or authors: 4 **National / International:** International
City: Alcalá de Henares **Country:** SPAIN **Year:** 2018

Authors: J.A. Máñez, C. Mínguez, M.E. Rochina, J.A. Sanchis
Title: Trading Activities, Productivity and Markups: Evidence for Spanish manufacturing
Conference: I Jornada de Investigación en Internacionalización
Number or authors: 4 **National / International:** National
City: Madrid **Country:** SPAIN **Year:** 2018

Authors: Labeaga, J.M.; Martínez-Ros, E.; Sanchis, A.; Sanchis J.A.
Title: Firms' persistence in R&D tax credit and innovation results
Conference: 45th Annual Conference of the European Association for Research in Industrial Economics (EARIE)
Number or authors: 4 **National / International:** International
City: Atenas **Country:** GREECE **Year:** 2018

Authors: Añón Higón, D.; Máñez, J.A.; Rochina-Barrachina, M.E.; Sanchis, A.; Sanchis, J.A.
Title: The determinants of firms' convergence to the European TFP frontier
Conference: 45th Annual conference of the European Association for Research in Industrial Economics (EARIE)
Number or authors: **National / International:** International
City: Atenas **Country:** GREECE **Year:** 2018

Authors: Labeaga, J.M.; Martínez-Ros, E.; Sanchis, A.; Sanchis, J.A.
Title: Firms' persistence in R&D tax credits and innovation results
Conference: XXI Encuentro de Economía Aplicada
Number or authors: **National / International:** National
City: Alcalá de Henares (Madrid) **Country:** SPAIN **Year:** 2018

Authors: Labeaga, J.M.; Martínez_Ros, E.; Sanchis, A; Sanchis, J.A.
Title: Firms' persistence in R&D tax credit and innovation results
Conference: XXXIII Jornadas de Economía Industrial
Number or authors: **National / International:** International
City: Barcelona **Country:** SPAIN **Year:** 2018

Authors: J.A. Máñez, M.E. Rochina, J.A. Sanchis

Title: Importing intermediates from affiliates: effects on exporting, productivity and markups

Conference: ISGEP 2018

Number or authors: 3 **National / International:** International

City: Ljubljana **Country:** SLOVENIA **Year:** 2018

Authors: Añón Higón, D.; Máñez, J.A.; Rochina-Barrachina, M.E.; Sanchis, A; Sanchis, J.A.

Title: The determinants of productivity catching-up among European firms

Conference: 86th International Atlantic Economic Conference

Number or authors: 5 **National / International:** International

City: Nueva York **Country:** UNITED STATES **Year:** 2018

Authors: J.A. Máñez, C. Mínguez, M.E. Rochina, J.A. Sanchis

Title: Trading Activities, Productivity and Markups: Evidence for Spanish manufacturing

Conference: 45th Annual conference of the European Association for Research in Industrial Economics (EARIE)

Number or authors: 4 **National / International:** International

Organizer Entity:

City: Atenas **Country:** GREECE **Year:** 2018

Authors: J.A. Máñez, C. Mínguez, M.E. Rochina, J.A. Sanchis

Title: Trading Activities, Productivity and Markups: Evidence for Spanish manufacturing

Conference: XXXIII Jornadas de Economía Industrial

Number or authors: 4 **National / International:** International

City: Barcelona **Country:** SPAIN **Year:** 2018

Ph.D.-Theses, Master-Theses and Research Reports

Title: Self-Employment and Well-Being: New Insights on Heterogeneity, Satisfaction, and Health

Author: Raquel Justo González

University: Unviersidad de Huelva

Faculty / School: Economía

Year: 2021 **Mark:** Excellent Cum Laude **Key:** Doctoral Thesis with International Mention **Situation:** Co-Advisor

Title: Topics on firms' strategic decisions in a developing country: The case of manufacturing in Colombia

Author: Andrés Mauricio Gómez

University: Unviersitat de València

Faculty / School: Economía

Year: 2020 **Mark:** Excellent Cum Laude **Key:** Doctoral Thesis with International Mention **Situation:** Co-Advisor

Title: Externalidades entre empresas multinacionales y locales en Latinoamérica: Origen étnico de FDI, Instituciones y Ética

Author: Verónica Beatriz Medaura

University: Universidad de Valencia

Faculty / School:

Year: 2013 **Mark:** Excellent Cum Laude **Key:** Doctoral Thesis **Situation:** Co-Advisor

Title: Analysis of the impact of gender diversity on labour cost stickiness

Author: María Teresa Gómez-Valades González

University: Universitat de Barcelona

Faculty / School:

Year: 2022 **Mark:** (not defended yet) **Key:** Doctoral Thesis **Situation:** Co-Advisor

Title: Essays on the economics of international arbitration

Author: Andrew Myburgh

University: Universitat de València

Faculty / School: Economía

Year: 2022 **Mark:** (not defended yet) **Key:** Doctoral Thesis **Situation:** Co-Advisor

Title: Digitalization and family business

Author: Gregorio Ochoa Brisa

University: Universitat de València

Faculty / School: Economía

Year: 2022 **Mark:** (not defended yet) **Key:** Doctoral Thesis **Situation:** Co-Advisor

Title: Misallocation of resources across firms in Spain

Author: Patricia Jiménez Martínez

University: Universitat de València

Faculty / School: Economía

Year: 2016 **Mark:** Excellent Cum Laude **Key:** Working Master or third cycle over 12 credits **Situation:** Co-Advisor

Title: Las restricciones de liquidez y las decisiones de exportación e I+D

Author: Óscar Vicente Chirivella

University: Unviersitat de València

Faculty / School:

Year: 2013 **Mark:** Excellent Cum Laude **Key:** Master Thesis **Situation:** Co-Advisor

Title: Análisis matching para España de la relación entre exportaciones y productividad

Author: Maja Barac

University: València

Faculty / School: Economía

Year: 2007 **Mark:** Excellent **Key:** Master Thesis **Situation:** Advisorship

Title: Incremento de la productividad bajo innovaciones de proceso: un análisis matching

Author: Paloma Úbeda

University: València

Faculty / School: Economía

Year: 2007 **Mark:** Excellent **Key:** Master Thesis **Situation:** Co-Advisor

Title: Productividad y capital extranjero: un análisis no paramétrico

Author: Marta Llorens Ferrer

University: València

Faculty / School: Economía

Year: 2004 **Mark:** Notable **Key:** Research work of 12 credits **Situation:** Co-Advisor

Title: Innovación de proceso y productividad: un análisis no paramétrico

Author: Diego Martínez Peiró

University: València

Faculty / School: Economía

Year: 2004 **Mark:** Excellent Cum Laude **Key:** Research work of 12 credits **Situation:** Co-Advisor

Title: Productividad e I+D: un análisis no paramétrico

Author: Ana Rincón Aznar

University: València

Faculty / School: Economía

Year: 2004 **Mark:** Notable **Key:** Research work of 12 credits **Situation:** Co-Advisor

Other Activities
(Use only this page)

My main research interest focusses on productivity, digitization, internationalization, survival and innovation strategies. These topics are closely interrelated, and often converge in several of my studies. First, I have had a special interest in the measurement of productivity and its determinants since the early stages of my research career, what is reflected in most of my work, which focuses mainly on manufacturing. I have also developed another line of research on individual consumption that is linked to my Ph.D. thesis.

I obtained my M.Sc. and Ph.D. in Economics at University College London (UK), funded by a scholarship of the Generalitat Valenciana, the ESRC (UK) and the Bank of Spain.

My research has been published in 67 articles and 5 book chapters. Many of these publications are the result of projects funded by: the Spanish Ministry of Science and Innovation (10 projects; 2 as principal investigator) and the Generalitat Valenciana (3 PROMETEO grants, 5 research projects). I participate also in a European Commission TEF Project (from 2023-25). I have participated in several R&D contracts with the European Commission, BBVA Foundation, Instituto Valenciano de Investigaciones Económicas, Spanish Instituto de Estudios Fiscales, etc.

I have presented my research in more than 100 conferences, and in seminars as an invited speaker. I have reviewed more than 60 scientific articles and scientific proposals for the Spanish Agencia Nacional de Evaluación y Prospectiva and the Catalan Agencia de Gestión de Ayudas Universitarias. I supervised with J. Máñez the Ph.D. thesis of A. Gómez (2021) and with J. Pla and E. Sánchez the Ph.D. thesis of V. Medaura (2013), both at Universitat de València. I have supervised over 10 Master's dissertations at Universitat de València. I am currently supervising 3 theses at the Universitat de València on the themes of industrial organization, gender and digitization of family business. I have completed many funded research visits, being the most relevant ones after my Ph.D. abroad the following ones: 1 at University College London in 2011 (UK), 1 at the Edinburgh University in 2013 (UK), 1 at the Stern Business School, New York University, (USA) and 1 at the Haas Business School, University of Berkeley (2016).
